

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON INSERT/ PROMOTION #700269**

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	Onsets (525152 @ 100/SKU) to RR/Rep	No. of 8-Case Promo Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY ✓ (Store will receive P.O.S. Kit #525155)
162201	162239	583694	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	4		1
162201	162239	596086	J.E.N. TOBACCO	BOX 134B ROUTE 37	BOMBAY	NY	4		1
162201	162239	436499	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	4		1 Low
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	4		1
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	4		1
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	4		1
162201	162239	130280	OIONKWAONWE SMOKE S	ROUTE 37	ROOSEVELTOWN	NY	4		1
162201	162239	562598	KANIENKEHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	5		1
162201	162239	088363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	5		1
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	5		1
162201	163830	492340	GANIENKEH	PO BOX 85	ALTONA	NY	5		1
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	3	1	V. N. Tray
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	5	1	062131/Miller/Pitt
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	5	1	"
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	2	1	"
162204	162223	581942	SUSQUEHANNA BEV	SO MAIN STREET	HALLSTEAD	PA	3	1	Mid-Valley
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	5	1	062131/Miller/Pitt
162204	162228	269987	JIM'S GROCERY	1 ALICE STREET	BINGHAMTON	NY	3	1	"

HIGH VOLUME OUTLETS

51859 2312

JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269

ONSSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	Onserts 625152 @ 100/SKU to R/Rep	No. of 8-Case Promo Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (Store will receive P.O.S. Kit #525155)	
162204	162228	750647	SMOKIN JOES	RTE. 901	MINERSVILLE	PA	3	1	Miller / Pitts	425810
162204	162228	310108	SHEDDENS WHLS	RTE. 14	FASSETT	PA	3	1	Klein	
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	NEDROW	NY	4		1	Attea
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	4		1	Attea
162206	162235	243850	GIL MERRILL ENT, INC	55 CENTRAL PLAZA	ILION	NY	3	1	✓ Herskimer	Oneida
162206	162236	685454	ONEIDA CASINO	RT 46	NEDROW	NY	4		1	688125
162206	162236	700217	ONEIDA SMOKESHOP	RT 46 & TERRITORY RD	ONEIDA	NY	4		1	"
162206	162236	701565	SAV ON GAS	5233 PATRICK RD	ONEIDA	NY	4		1	"
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	3	1	Klein	VAP
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	3	1	"	"
162209	162221	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	3		1	425810/Miller Pitts
162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 61	TANNERSVILLE	PA	3	1	Klein	VAP
162209	162222	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA	3	1	Mid Valley	
162209	162222	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	3	1	Klein	
162209	162222	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO	MOUNT POCONO	PA	3	1	Klein	
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	3	1	Klein	
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENT	MATAMORAS	PA	3	1	Klein	
1622 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 18 Displays							130	18	17	

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSET/ PROMOTION #700269**

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

↓ SP TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	1000's 525152 @ 100/SKU to R/Rep	No of 8-Case Promo Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY Store will receive P.O.S. Kit (#525155)
162301	163830	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VT	3	1	V Jones
162301	163830	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	3	1	V Gray
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	3	1	V Sam F
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	3	1	V "
162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	VT	3	1	V "
162302	162325	114561	NEXT DOOR	RT 7	POWNA	VT	3	1	V "
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	3	1	V "
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	3	1	V J Gal
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	3		1 V Sam F
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	3		1110/1 V Pine St
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	3		1 V Pine St
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	3		1 " "
1623 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 8 Displays							36	8	4

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON INSERT/ PROMOTION #700269**

INSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE INSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	Inserts 525152 @ 100/SKU to R/Rep	No. of 8-Case Promo Displays (#527951) P.O.S. Kit (#530183)	No. Display Kit (#525155) (Store will receive P.O.S. Kit #525155)
162601	162626	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY	5	1	Attea
162601	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	3	1	"
162601	162626	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY	3	1	Attea
162601	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	3	1	"
162601	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	3	1	"
162602	162622	601185	49 EXPRESS	409 BLOOMINGDALE RD	BASOM	NY	3	1	Bedell
162602	162622	742675	ARROWHEAD SMOKE	852 BLOOMINGDALE RD	BASOM	NY	3	1	"
162602	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY	5	1	Attea
162602	162622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	3	1	"
162602	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY	3	1	Bedell
162606	162225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY	3	1	"
162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY	3	1	V-R Jones
162606	162623	035972	SENECA ONE STOP #010	BROAD ST.	SALAMANCA	NY	5		Attea
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	3	1	Bedell
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	3	1	Attea
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	3	1	Bedell
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE RD	IRVING	NY	3	1	"
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY	3	1	Attea

HIGH VOLUME OUTLETS

51859 2315

JUNE: DORAL CARTON ONSET/ PROMOTION #700269

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	Onsets (525152 @ 100/SKU) to R/Rep	No. 8-Case Promo Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (Store will receive P.O.S. Kit #525155)
162606	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	3	1	Bedell
162606	162623	687893	NATIVE PRIDE	RT 20 & MILESTRIP	IRVING	NY	3	1	Attea
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY	3	1	Bedell
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	3	1	"
162606	162628	675069	COLDSPRING SMOKE	W PERIMETER RD	STEAMBURG	NY	3	1	Bedell
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	3	1	Bedell
162606	162628	675068	RICHARDS SMOKESHOP	W PERIMETER ROAD	STEAMBURG	NY	3		" 1
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY	3	1	Bedell
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY	3	1	Bedell
162606	162628	665431	ANTONE'S II	CENTER & BROAD ST	SALAMANCA	NY	3	1	Attea
1626 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 26 Displays							90	26	2

HIGH VOLUME OUTLETS

51859 2316

JUNE: DORAL CARTON ONSERT/ PROMOTION #700269

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	# Onsets (525152) 100/SKU to R/Rep	No. of 8-Case Promo Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (Store will receive P.O.S. Kit #525155)
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	3	1	V-Hibbert
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	8	1	V-G Mel / 1110
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	5		V- 1 Auburn / 1110
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	3		V- 1 AHN / 1110
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	5		" 1 "
163803	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	3	1	V-G Mel / 1110
163803	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	5	1	V-G Mel / 1110
163803	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	3	1	"
163803	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	5		V- 1 G Mel / 1110
163803	163821	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH	3		P-G Mel / 1610
163803	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	3		Costco / 1610
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	5		TBI 1 V
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	5	1	V-G Mel / 1110
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	3	1	TBI - V
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	5		V- 1 G Mel / 1110
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	3		V- 1 G Mel / 1110
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	6	1	V-Auburn 1110
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	5	1	V-Albert / 1110

HIGH VOLUME OUTLETS

TUNE: CIGAR CARTON SINKER PROMOTION #700248

INSERTS (ITEM #525152, PACKED 100/KC) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE INSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

STORE #	REF #	SE	ITEM NAME	ADDRESS	CITY	ST	ZIP
162217	162217	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162218	162218	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162219	162219	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162220	162220	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162221	162221	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162222	162222	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162223	162223	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162224	162224	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162225	162225	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162226	162226	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162227	162227	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162228	162228	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162229	162229	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162230	162230	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162231	162231	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162232	162232	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162233	162233	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162234	162234	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162235	162235	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162236	162236	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162237	162237	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162238	162238	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162239	162239	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162240	162240	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162241	162241	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162242	162242	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162243	162243	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162244	162244	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162245	162245	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162246	162246	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162247	162247	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162248	162248	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162249	162249	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162250	162250	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162251	162251	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162252	162252	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162253	162253	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162254	162254	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162255	162255	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162256	162256	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162257	162257	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162258	162258	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162259	162259	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162260	162260	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162261	162261	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162262	162262	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162263	162263	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162264	162264	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162265	162265	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162266	162266	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162267	162267	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162268	162268	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162269	162269	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162270	162270	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162271	162271	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162272	162272	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162273	162273	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162274	162274	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162275	162275	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162276	162276	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162277	162277	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162278	162278	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162279	162279	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162280	162280	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162281	162281	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162282	162282	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162283	162283	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162284	162284	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162285	162285	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162286	162286	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162287	162287	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162288	162288	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162289	162289	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162290	162290	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162291	162291	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162292	162292	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162293	162293	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162294	162294	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162295	162295	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162296	162296	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162297	162297	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162298	162298	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162299	162299	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445
162300	162300	5883	WINE SHOP	ROUTE 37	HOGANSBURG	NY	12445

NEW VOLUME ONE, ETC.

TIME: DIRT CARDS ON AREA PROJECTED 17:00

CEMENTS (ITEM #525152, PACKED 100/TKG) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE INSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

* One P.O.S. Kit (#525153) will be shipped to those users not receiving a Display.

[illegible]

1622 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 18 Displays

NAME=GDOR97.XLS

● 住宅の設計

DIVISION OF RESEARCH SERVICES

HIGH VOLUME OUTLETS

JUNE DORAL CARTON CONSERV PROMOTION #700482

INSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 3-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

[illegible]

1623 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 8 Displays

TUNE: DORAL CARTON INSERT/ PROMOTION #7700249

INSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each B-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

44-38861-600-97-105

HIGH VOLUME OUTLETS

JUNE DORAL CARTON INSERT PROMOTION #7009269

INSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE INSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

ITEM #	ITEM #	ITEM #	STORE NAME	ADDRESS	CITY	STATE	ZIP	QUANTITY	UNIT
162606	162628	57300	SANDYS PLACE	1400	SCAMANDA	GA	30135	26	CTN
162606	162628	68700	NATIVE PRIDE	1000 JULESTRIP	IRVING	TX	75039	26	CTN
162606	162628	73070	BIG INDIAN SMOKES SHIP	300 WILSON RD	IRVING	TX	75039	26	CTN
162606	162628	74700	WIS ENTERPRISES II	100 BROAD ST	SALAMANCA	OH	44135	26	CTN
162606	162628	17500	COLLEGE PARK STORE	100 PERIMETER RD	STEAMBOURG	GA	30135	26	CTN
162606	162628	30000	KENS SMOKES SHIP	100 ROUTE 710	LIMESTONE	GA	30135	26	CTN
162606	162628	37500	RICHARD'S SMOKES SHIP	100 PERIMETER ROAD	STEAMBOURG	GA	30135	26	CTN
162606	162628	32100	MISS SMOKES SHIP	100 PERIMETER ROAD	STEAMBOURG	GA	30135	26	CTN
162606	162628	48200	KENS LOCAL SMOKES SHIP	1007 VAN ST	SALAMANCA	OH	44135	26	CTN
162606	162628	56500	ANTONIOS II	CENTER BROAD ST	SALAMANCA	OH	44135	26	CTN
1626 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 26 Displays							26		

HIGH VOLUME OUTLETS

JUNE: DORAL CARTON INSERT PROMOTION #700269

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 3-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

Item #	Store #	Store Name	Address	City	State	Zip	Phone	Fax	Notes
163802	63824	104112	THE COUNTRY STORE	GREENWICH	CT	06030			
163802	63824	104112	THE COUNTRY STORE	BROOKLINE	MA	01906			
163802	63824	104112	STATELINE GROCERY	GREENWICH	CT	06030			
163802	63824	104112	HARDSCRABBLE VAC	GREENWICH	CT	06030			
163803	63824	104087	CHAS GEM	WINCHESTER	NE	68091			
163803	63824	104085	THE BIGGS	WINCHESTER	NE	68091			
163803	63824	230124	BOITOMS OF	ELIZABETH	NE	68033			
163803	63824	230117	STATELINE GROCERY	ELIZABETH	NE	68033			
163803	63824	104063	KULICKS SUPER MARKET	WINCHESTER	NE	68091			
163803	63824	104100	VALLEY MARINA	RINDGE	NE	68070			
163803	63824	278707	ROUTE 66 COUNTRY	HINSDALE	NE	68033			
163803	63824	733076	RIVERSIDE GROCERY	WINCHESTERFIELD	NE	68091			
163803	63824	30525	E STATE BEVERAGE	NORTH WALKER	NE	68055			
163804	63824	307520	BEVERAGE KING	WEST LEBANON	NE	68091			
163804	63824	630755	THE SIDELINES	WEST LEBANON	NE	68091			
163805	63824	104086	FOODS PLUS	FLATON	NE	68033			
163805	63824	104115	THE OCEAN MARKET	SALEY	NE	68070			

HIGH VOLUME OUTLETS

JUNE DORA CARTON ONE RT/ PROMOTION #700268

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

STORE	STORE	STORE	STORE	STORE	STORE	STORE	STORE	STORE	STORE
163805	163820	64803	POSTTIME	2785 BROADWAY	SALEM	NE	5		
163805	163820	64822	WORLD FAMOUS	22 BRIDGE ST	REHAM	NE	5		
163805	163820	64873	RAY'S STATELINE	LYNNMOUTH	REHAM	NE	5		
163805	163820	64869	R&B SUPERETTE	59 BRIDGE ST	REHAM	NE	5		
163805	163820	64854	SHYERS LOBSTER POND	FT 22	SALEM	NE	5		
163805	163820	702662	SIGNAL VARIETY	FT 25	BRISTOL	NE	5		
163805	163820	64822	FIRST CHANCE	1000 E. HAMMOBILE	REHAM	NE	5		
163806	163826	677682	CASE N' KEG LACONIA	NEFF MORIN ENTERPRISE	LACONIA	NE	5		
163806	163826	743970	CASE N' KEG	MILL STREET	MEREDITH	NE	5		
163806	163826	755792	CORNER MARKET	2012 WALKER STREET	CONCORD	NE	5		
163806	163826	643741	AD & G VARIETY INC	708 CENTRAL ST	FRANKLIN	NE	5		
163806	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NE	5		
163807	163823	572626	AYOTT'S STATELINE	100 RIVER RD	HUDSON	NE	5		
163807	163823	490744	ANDY'S STATELINE	83 RIVER RD	HUDSON	NE	5		
163807	163824	436298	MS MARKET	176 SAGAMORE ST	MANCHESTER	NE	5		

1638 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 16 Displays

4/22/97

cc: RW

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON INSERT/ PROMOTION #700269**

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

162301

162302

162320

162322

162324

162325

163830

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#Onsets (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162301	163830	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VT	3	1 ✓	
162301	163830	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	3	1 ✓	
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	3	1 ✓	
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	3	1 ✓	
162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	VT	3	1 ✓	
162302	162325	114561	NEXT DOOR	RT 7	POWNALE	VT	3	1 ✓	
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	3	1 ✓	
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	3	1 ✓	
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	3		1
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	3	*	1
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	3		1
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	3		1
1623 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 8 Displays							36	0	4

* (#7112-0355) ③ Displays / POS shipped to S. Chase

* (#7112-0359) ⑤ Displays / P.O.S shipped to Albany Spare Room

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269**

ONSSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	3	1	
162220 Total Onserts							3		
162209	162221	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	3		1
162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 61	TANNERSVILLE	PA	3	1	
162221 Total Onserts							6		
162209	162222	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA	3	1	
162209	162222	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	3	1	
162209	162222	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO	MOUNT POCONO	PA	3	1	
162222 Total Onserts							9		
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	5	1	
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	5	1	
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	2	1	
162204	162223	581942	SUSQUEHANNA BEV	SO MAIN STREET	HALLSTEAD	PA	3	1	
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	3	1	
162223 Total Onserts							18		
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	3	1	
162224 Total Onserts							3		
162606	162225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY	3	1	
162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY	3	1	
162225 Total Onserts							6		
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENT	MATAMORAS	PA	3	1	
162227 Total Onserts							3		
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	5	1	
162204	162228	269987	JIM'S GROCERY	1 ALICE STREET	BINGHAMTON	NY	3	1	
162204	162228	750647	SMOKIN JOES	RTE. 901	MINERSVILLE	PA	3	1	
162204	162228	310108	SHEDDENS WHLS	RTE. 14	FASSETT	PA	3	1	
162228 Total Onserts							14		

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269**

ONSSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#/Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	NEDROW	NY	4		1
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	4		1
162230 Total Onserts							8		
162206	162235	243850	GIL MERRILL ENT, INC	55 CENTRAL PLAZA	ILION	NY	3	1	
162235 Total Onserts							3		
162206	162236	685454	ONEIDA CASINO	RT 46	NEDROW	NY	4		1
162206	162236	700217	ONEIDA SMOKESHOP	RT 46 & TERRITORY RD	ONEIDA	NY	4		1
162206	162236	701565	SAV ON GAS	5233 PATRICK RD	ONEIDA	NY	4		1
162236 Total Onserts							12		
162201	162239	583694	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	4		1
162201	162239	596086	J.E.N. TOBACCO	BOX 134B ROUTE 37	BOMBAY	NY	4		1
162201	162239	436499	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	4		1
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	4		1
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	4		1
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	4		1
162201	162239	130280	OIONKWAONWE SMOKE S	ROUTE 37	ROOSEVELTOWN	NY	4		1
162201	162239	562598	KANIKENHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	5		1
162201	162239	088363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	5		1
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	3	1	
162239 Total Onserts							41		
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	5		1
162280 Total Onserts							5		

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269**

**ONSSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.
USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.**

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR. TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	3	1	
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	3	1	
162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	VT	3	1	
162320 Total Onserts							9		
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	3		1
162322 Total Onserts							3		
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	3		1
162324 Total Onserts							3		
162302	162325	114561	NEXT DOOR	RT 7	POWNALE	VT	3	1	
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	3	1	
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	3	1	
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	3		1
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	3		1
162325 Total Onserts							15		

HIGH VOLUME OUTLETS

51859 2328

JUNE: DORAL CARTON INSERT/ PROMOTION #700269

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.
USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#Onsets (525152 @ 100/SKU) to RJRep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162602	162622	601185	49 EXPRESS	409 BLOOMINGDALE RD	BASOM	NY	3	1	
162602	162622	742675	ARROWHEAD SMOKE	852 BLOOMINGDALE RD	BASOM	NY	3	1	
162602	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY	5	1	
162602	162622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	3	1	
162602	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY	3	1	
162622 Total Onsets							17		
162606	162623	035972	SENECA ONE STOP #010	BROAD ST.	SALAMANCA	NY	5		1
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	3	1	
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	3	1	
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	3	1	
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE RD	IRVING	NY	3	1	
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY	3	1	
162606	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	3	1	
162606	162623	687893	NATIVE PRIDE	RT 20 & MILESTRIP	IRVING	NY	3	1	
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY	3	1	
162623 Total Onsets							29		
162601	162626	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY	5	1	
162601	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	3	1	
162601	162626	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY	3	1	
162601	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	3	1	
162601	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	3	1	
162626 Total Onsets							17		

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269**

ONSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.
USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#/Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	3	1	
162606	162628	675069	COLDSPRING SMOKE	W PERIMETER RD	STEAMBURG	NY	3	1	
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	3	1	
162606	162628	675068	RICHARDS SMOKESHOP	W PERIMETER ROAD	STEAMBURG	NY	3		1
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY	3	1	
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY	3	1	
162606	162628	665431	ANTONE'S II	CENTER & BROAD ST	SALAMANCA	NY	3	1	
162628 Total Onserts							21		

HIGH VOLUME OUTLETS

51859 2330

JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269

ONSSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	6	1	
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	5	1	
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	6	1	
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	5	1	
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	5		1
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	5		1
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	3	1	
163805	163820	702662	SIGNAL VARIETY	RT. 125	PLAISTOW	NH	9	1	
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	5		1
163820 Total Onserts							49		
163803	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	3	1	
163803	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	5	1	
163803	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	3	1	
163803	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	5		1
163803	163821	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH	3		1
163803	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	3		1
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	5		1
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	5	1	
163821 Total Onserts							32		
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	8	1	
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	5		1
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	3		1
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	5		1
163822 Total Onserts							21		
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	5		1
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	3		1
163823 Total Onserts							8		

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269**

ONSSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.
USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	# Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
163807	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	5	1	
163824 Total Onserts							5		
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	3	1	
163825 Total Onserts							3		
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRIS	LACONIA	NH	3		1
163806	163826	743970	CASE N KEG	MILL STREET	MEREDITH	NH	3	1	
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	3		1
163806	163826	643741	AD&G VARIETY INC.	798 CENTRAL ST	FRANKLIN	NH	3	1	
163806	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	3		1
163826 Total Onserts							15		
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	3	1	
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	5		1
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	3		1
163827 Total Onserts							11		
162201	163830	492340	GANIENKEH	PO BOX 85	ALTONA	NY	5		1
162301	163830	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VT	3	1	
162301	163830	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	3	1	
163830 Total Onserts							11		

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269**

**ONSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.
USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.**

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.


- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

 SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#/Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162201	162239	583694	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	4		1
162201	162239	596086	J.E.N. TOBACCO	BOX 134B ROUTE 37	BOMBAY	NY	4		1
162201	162239	436499	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	4		1
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	4		1
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	4		1
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	4		1
162201	162239	130280	OIONKWAONWE SMOKE S	ROUTE 37	ROOSEVELTOWN	NY	4		1
162201	162239	562598	KANIENKEHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	5		1
162201	162239	088363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	5		1
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	5		1
162201	163830	492340	GANIENKEH	PO BOX 85	ALTONA	NY	5		1
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	3	1	
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	5	1	
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	5	1	
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	2	1	
162204	162223	581942	SUSQUEHANNA BEV	SO MAIN STREET	HALLSTEAD	PA	3	1	
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	5	1	
162204	162228	269987	JIM'S GROCERY	1 ALICE STREET	BINGHAMTON	NY	3	1	

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269****ONSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.****USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.****P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.**

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.


	SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
	162204	162228	750647	SMOKIN JOES	RTE. 901	MINERSVILLE	PA	3	1	
	162204	162228	310108	SHEDDENS WHLS	RTE. 14	FASSETT	PA	3	1	
	162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	NEDROW	NY	4		1
	162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	4		1
	162206	162235	243850	GIL MERRILL ENT, INC	55 CENTRAL PLAZA	ILION	NY	3	1	
	162206	162236	685454	ONEIDA CASINO	RT 46	NEDROW	NY	4		1
	162206	162236	700217	ONEIDA SMOKESHOP	RT 46 & TERRITORY RD	ONEIDA	NY	4		1
	162206	162236	701565	SAV ON GAS	5233 PATRICK RD	ONEIDA	NY	4		1
	162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	3	1	
	162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	3	1	
	162209	162221	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	3		1
	162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 61	TANNERSVILLE	PA	3	1	
	162209	162222	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA	3	1	
	162209	162222	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	3	1	
	162209	162222	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO	MOUNT POCONO	PA	3	1	
	162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	3	1	
	162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENT	MATAMORAS	PA	3	1	
1622 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 18 Displays								130	18	17

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269**

**ONSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.
USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.**

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

							#Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE			
162301	163830	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VT	3	1	
162301	163830	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	3	1	
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	3	1	
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	3	1	
162302	162320	576908	WELLS TRADING POST	RTE 30	WELLS	VT	3	1	
162302	162325	114561	NEXT DOOR	RT 7	POWNALE	VT	3	1	
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	3	1	
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	3	1	
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	3		1
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	3		1
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	3		1
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	3		1
1623 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 8 Displays							36	8	4

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269**

ONSSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162601	162626	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY	5	1	
162601	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	3	1	
162601	162626	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY	3	1	
162601	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	3	1	
162601	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	3	1	
162602	162622	601185	49 EXPRESS	409 BLOOMINGDALE RD	BASOM	NY	3	1	
162602	162622	742675	ARROWHEAD SMOKE	852 BLOOMINGDALE RD	BASOM	NY	3	1	
162602	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY	5	1	
162602	162622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	3	1	
162602	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY	3	1	
162606	162225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY	3	1	
162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY	3	1	
162606	162623	035972	SENECA ONE STOP #010	BROAD ST.	SALAMANCA	NY	5		1
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	3	1	
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	3	1	
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	3	1	
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE RD	IRVING	NY	3	1	
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY	3	1	

HIGH VOLUME OUTLETS


51859 2336

JUNE: DORAL CARTON INSERT/ PROMOTION #700269

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.
USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

							#Onsarts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE			
162606	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	3	1	
162606	162623	687893	NATIVE PRIDE	RT 20 & MILESTRIP	IRVING	NY	3	1	
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY	3	1	
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	3	1	
162606	162628	675069	COLDSPRING SMOKE	W PERIMETER RD	STEAMBURG	NY	3	1	
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	3	1	
162606	162628	675068	RICHARDS SMOKESHOP	W PERIMETER ROAD	STEAMBURG	NY	3		1
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY	3	1	
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY	3	1	
162606	162628	665431	ANTONE'S II	CENTER & BROAD ST	SALAMANCA	NY	3	1	
1626 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 26 Displays							90	26	2

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSSERT/ PROMOTION #700269**


ONSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.


- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

							#/Onserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE			
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	3	1	
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	8	1	
163802	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	5		1
163802	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	3		1
163802	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	5		1
163803	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	3	1	
163803	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	5	1	
163803	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	3	1	
163803	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	5		1
163803	163821	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH	3		1
163803	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	3		1
163803	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	5		1
163803	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH	5	1	
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH	3	1	
163804	163827	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH	5		1
163804	163827	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH	3		1
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	6	1	
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	5	1	

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSERT/ PROMOTION #700269****ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.****USE ONSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.****P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.**

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.


- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

							#Onsets (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE			
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	6	1	
163805	163820	689422	WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH	5	1	
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	5		1
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	5		1
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	3	1	
163805	163820	702662	SIGNAL VARIETY	RT. 125	PLAISTOW	NH	9	1	
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	5		1
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRIS	LACONIA	NH	3		1
163806	163826	743970	CASE N KEG	MILL STREET	MEREDITH	NH	3	1	
163806	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	3		1
163806	163826	643741	AD&G VARIETY INC.	798 CENTRAL ST	FRANKLIN	NH	3	1	
163806	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	3		1
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	5		1
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	3		1
163807	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	5	1	

1638 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 16 Displays**144****16****17**

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSERT/ PROMOTION #700269****ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.****USE ONSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.****P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.**

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.
- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

							#Onsets (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE			
							400	68	

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON INSERT/PROMOTION #700269****INSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.****USE INSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.****P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.****- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.****- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.**

SR TER	RR TER	SIS #	FULL NAME	ADDRESS	CITY	STATE	#/Inserts (525152 @ 100/SKU) to Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit		NO DISPLAY (3) (Store will receive P.O.S. Kit #525155)
162201	162239	583694	J & B TOBACCO ✓	ROUTE 37	HOGANSBURG	NY	✓ 4			1
162201	162239	596086	J.E.N. TOBACCO ✓	BOX 134B ROUTE 37	BOMBAY	NY	✓ 4			1
162201	162239	436499	B&M SMOKESHOP ✓	RT 37 BOX 19	HOGANSBURG	NY	4			1
162201	162239	539530	GRACE & ALLAN'S ✓	RFD#1 BOX 137 RT 37	BOMBAY	NY	4			1
162201	162239	520885	G & G TOBACCO ✓	RR & ROUTE 37	ROOSEVELTOWN	NY	5 46			1
162201	162239	130277	AHNAWATE CORNER ST ✓	RACQUETTE PT RD	ROOSEVELTOWN	NY	5 4			1
162201	162239	130280	OIONKWAONWE SMOKE ✓	ROUTE 37	ROOSEVELTOWN	NY	5 4			1
162201	162239	562598	KANIENKEHAKA GAS ✓	ROUTE 37 BOX 919	HOGANSBURG	NY	5			1
162201	162239	088363	AKWESAANE TOB SHOP ✓	RACE PT RD & RT 37	ROOSEVELTOWN	NY	5			1
162201	162239	522487	WILD BILL'S ONE STORE ✓	ROUTE 37	HOGANSBURG	NY	5			1
162201	163830	492340	GANIENKEH ✓	PO BOX 85	ALTONA	NY	5			1
162204	162223	635914	SMOKIN JOES TOB SHOP ✓	SR 171	SUSQUEHANNA	PA	5 5 3	1		
162204	162223	705046	SMOKIN JOES TOB SHOP ✓	RR 1 BOX 1655	FRIENDSVILLE	PA	5 5 3	1		
162204	162223	674333	SMOKIN JOES ✓	270 W ROOSEVELT HW	WAYMART	PA	2			
162204	162228	676785	SMOKIN JOES ✓	300 N ELMIRA ST	SAYRE	PA	5 3 3	1		
162205	162230	641087	ONONDAGA NATION ✓	DBA FIREKEEPERS DI	NEDROW	NY	4			1
162205	162230	477231	ONONDAGA NATION ✓	DBA KEVIN BUCKTOO	NEDROW	NY	4			1
162206	162236	685454	ONEIDA CASINO ✓	RT 46	NEDROW	NY	4			1
162206	162236	700217	ONEIDA SMOKESHOP ✓	RT 46 & TERRITORY RD	ONEIDA	NY	4			1
162206	162236	701565	SAV ON GAS ✓	5233 PATRICK RD	ONEIDA	NY	4			1
162209	162221	689353	SMOKIN JOES TOBACCO ✓	EAGLE GLEN S/C	E STROUDSBURG	PA	3			1
JUDY, THESE ARE THE ADDITIONAL 14 STORES I ADDED (NOTE THAT KEYSTONE TOBACCO HAS BEEN REMOVED AND WILL NOT RECEIVE DISPLAYS)										
162202	162239	171473	SHAMPINE'S TOBACCO ✓	322 STATE ST	CARTHAGE	NY	3	1		
162204	162223	269987	JIMS GROCERY ✓	450 CANTON STREET	TROY	PA	3	1		
162204	162223	581942	SUSQUEHANNA BEV ✓	50 MAIN STREET	HALLSTEAD	PA	3	1		
162204	162228	750647	SMOKIN JOES ✓	RT. 901	MINERSVILLE	PA	3	1		
162204	162228	310108	SHEDDENS WHOLESALE ✓	RT. 14	FASSETT	PA	3	1		
162206	162235	243850	GIL MERRILL ENT, INC. ✓	55 CENTRAL PLAZA	ILION	NY	3	1		
162208	162224	516457	LAUBACH, INC. ✓	547 E 8TH ST	BERWICK	PA	3	1		
162208	162220	621400	SMOKE SIGNALS ✓	120 S RIVER ST	PLAINS	PA	3	1		
162209	162222	412784	MONTAGE TOBACCO ✓	632 DAVIS ST	SCRANTON	PA	3	1		
162209	162222	646088	TOBACCO ROAD 111 ✓	RT 590	HAMLIN	PA	3	1		
162209	162223	660922	DISCOUNT TOBACCO ✓	1129 MAIN ST	PECKVILLE	PA	3	1		
162209	162222	687425	TOBACCO ROAD IV ✓	ROUTE 940 MT POCON	MOUNT POCONO	PA	3	1		
162209	162221	739242	TOBACCO ROAD V ✓	FOUNTAIN SPRING RT	TANNERSVILLE	PA	3	1		
162210	162227	738953	TOBACCO ROAD VI ✓	WESTFALL TOWN CEN	MATAMORAS	PA	3	1		

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSERT/ PROMOTION #700269****ONSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.****USE ONSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.****P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.****- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.****- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.**

							No. of 8 Case		
SR TER	RR TER	SIS #	FULL NAME	ADDRESS	CITY	STATE	#/Onserts (525152 @ 100/SKU) to R/Rep	Promo. Displays (#527951) P.O.S. Kit	NO DISPLAY (3) (Store will receive P.O.S. Kit #525155)
1622 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 18 Displays							130	18	17

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON ONSET/ PROMOTION #700269**

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#Onsets (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162201	162239	583694	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	5		1
162201	162239	596086	J.E.N. TOBACCO	BOX 134B ROUTE 37	BOMBAY	NY	5		1
162201	162239	436499	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	5		1
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	5		1
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	5		1
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	5		1
162201	162239	130280	OIONKWAONWE SMOKE S	ROUTE 37	ROOSEVELTOWN	NY	5		1
162201	162239	562598	KANIENKEHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	5		1
162201	162239	088363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	5		1
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	5		1
162201	163630	492340	GANIENKEH	PO BOX 85	ALTONA	NY	5		1
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	13		1
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	20		1
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	2		1
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	10		1
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	NEDROW	NY	4		1
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	4		1
162206	162236	685454	ONEIDA CASINO	RT 46	NEDROW	NY	4		1
162206	162236	700217	ONEIDA SMOKESHOP	RT 46 & TERRITORY RD	ONEIDA	NY	4		1
162206	162236	701565	SAV ON GAS	5233 PATRICK RD	ONEIDA	NY	4		1
162209	162221	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	3		1
RICK, THESE ARE THE ADDITIONAL 11 STORES YOU ADDED (NOTE THAT KEYSTONE TOBACCO IS A DIRECT ACCOUNT - YOU HAVE THEM RECEIVING 8 DISPLAYS)									
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY		1	
162204	0	332520	KEYSTONE TOBACCO CO	1 ALICE STREET	BINGHAMTON	NY		8	
162206	162235	243850	GIL MERRILL ENT, INC	55 CENTRAL PLAZA	ILION	NY		1	
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA		1	
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA		1	
162209	162222	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA		1	
162209	162222	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA		1	
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA		1	
162209	162222	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO	MOUNT POCONO	PA		1	
162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 6	TANNERSVILLE	PA		1	
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENT	MATAMORAS	PA		1	
1622 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 18 Displays							123	18	21

6

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON INSERT/ PROMOTION #700269****INSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.****USE INSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.****P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.****- One P.O.S. Kit will be shipped for each Display; and one to each store not receiving a Display, unless otherwise indicated.******NOTES: A limited allocation of 8-Case Permanent Displays (Item #527951) are available for this Display.****Indicate in the appropriate columns whether store should receive:****- 8-Case Permanent Display (#527951); - Generic 90 Ctn Display (Item #458131); - Or, NO Display should be shipped.****(Requested Number of Allocations of Display #527951 per Division must be utilized)**

SR TERR	RR TERR	REP S.	FULL NAME	ADDRESS	CITY	STATE	#Cigarettes (100/10) in display	Promo. Display (#527951) P.O.S. KIT	No. of 8-Case Permanent Displays (#527951) P.O.S. KIT (#527951)	NO DISPLAY (✓) (Store will receive P.O.S. KIT #458131)
162201	162239	583664	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	5			✓
162201	162239	596068	J.E.N. TOBACCO	BOX 134B ROUTE 37	BOMBAY	NY	5			✓
162201	162239	436488	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	5			✓
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	5			✓
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	5			✓
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	5			✓
162201	162239	130280	O-ONKWAONWE SMOKE SH	ROUTE 37	ROOSEVELTOWN	NY	5			✓
162201	162239	552598	KANIENKEHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	5			✓
162201	162239	088383	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	5			✓
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	5			✓
162201	163830	492340	GANIENKEH	PO BOX 85	ALTONA	NY	5			✓
162204	162223	635014	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	20			✓
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	20			✓
162204	162223	674333	SMOKIN JOES	27C W ROOSEVELT HWY	WAYMART	PA	2			✓
162204	162228	675735	SMOKIN JOES	30C N ELMIRA ST	SAYRE	PA	10			✓
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	NEDROW	NY	4			✓
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	4			✓
162206	162236	685454	ONEIDA CASINO	RT 48	NEDROW	NY	4			✓
162206	162236	700217	ONEIDA SMOKESHOP	RT 48 & TERRITORY RD	ONEIDA	NY	4			✓
162206	162236	701565	SAV ON GAS	5233 PATRICK RD	ONEIDA	NY	4			✓
162209	162221	689353	SMOKIN JOES TOBACCO	EAGLE GLEN SQ	LE STROUDSBURG	PA	3			✓

162204 REQUESTED TOTAL ALLOCATION OF 8-CASE PERMANENT DISPLAYS: 180 displays

0

0

**DORAL 8 CASE DISPLAY ITEM # 527951
ALLOCATION 18 DISPLAYS**

PLEASE SHIP TO THE FOLLOWING:

SIS NUMBER:

✓ 171473-1 DISPLAY	739242-1 DISPLAY
738953-1 DISPLAY	687425-1 DISPLAY
660922-1 DISPLAY	646088-1 DISPLAY
412784-1 DISPLAY	✓ 243850-1 DISPLAY
✓ 516457-1 DISPLAY	✓ 332520-8 DISPLAYS
621400-1 DISPLAY	

DISPLAYS SHOULD BE SHIPPED TO ABOVE SIS LOCATIONS

DORAL ONSETS ITEM # 525152

7. TAKEN FROM RR 162223- SHIP THESE TO:

162220- 1 SKU
162222- 3 SKUS
162224- 1 SKU
162227 -1 SKU
162235- 1 SKU

PLEASE CALL WITH ANY QUESTIONS. THANKS, RICK.

51859 2344

R J REYNOLDS TOBACCO R. J. Reynolds Tobacco Company, 3 Dinatale Drive, Wallingford, Ct. 06492
CO.

FAX

Date 04/13/97Number of pages including cover sheet: 3

To:

JUDY CAMPBELL

Phone:

Fax phone:

CC:

From:

Rick Smith

Phone:

(203) 265-1178

Fax phone:

(203) 265-0858

REMARKS:

☐

Urgent

☒

For your review

☐

Reply ASAP

☐

Please comment

HI JUDY,

HERE IS THE INFO YOU REQUESTED ON THE DORAL JUNE PROMOTION. ANY QUESTIONS PLEASE GIVE ME
A CALL

51859 2345

← 1-203-265-1178 →

51859 2346

HIGH VOLUME OUTLETS

JUNE: DORAL CARTON ONSET/ PROMOTION #700269

ONSETS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.

USE ONSET IN CONJUNCTION WITH NORMAL DISCOUNTING.

P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.

- One P.O.S. Kit (#530183) will be included w/each 8-Case Display (#527951) shipped.

- One P.O.S. Kit (#525155) will be shipped to each store not receiving a Display.

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#/Onsets (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	NO DISPLAY (✓) (Store will receive P.O.S. Kit #525155)
162201	162239	583694	J & B TOBACCO	ROUTE 37	HOGANSBURG	NY	5		1
162201	162239	596086	J.E.N. TOBACCO	BOX 134B ROUTE 37	BOMBAY	NY	5		1
162201	162239	436499	B&M SMOKESHOP	RT 37 BOX 19	HOGANSBURG	NY	5		1
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	5		1
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOWN	NY	5		1
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOWN	NY	5		1
162201	162239	130280	OIONKWAONWE SMOKE S	ROUTE 37	ROOSEVELTOWN	NY	5		1
162201	162239	562598	KANIENKEHAKA GAS	ROUTE 37 BOX 919	HOGANSBURG	NY	5		1
162201	162239	088363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOWN	NY	5		1
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	5		1
162201	163830	492340	GANIENKEH	PO BOX 85	ALTONA	NY	5		1
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	13		1
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	20		1
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	2		1
162204	162228	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	10		1
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	NEDROW	NY	4		1
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	4		1
162206	162236	685454	ONEIDA CASINO	RT 46	NEDROW	NY	4		1
162206	162236	700217	ONEIDA SMOKESHOP	RT 46 & TERRITORY RD	ONEIDA	NY	4		1
162206	162236	701565	SAV ON GAS	5233 PATRICK RD	ONEIDA	NY	4		1
162209	162221	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	3		1
RICK, THESE ARE THE ADDITIONAL 11 STORES YOU ADDED (NOTE THAT KEYSTONE TOBACCO IS A DIRECT ACCOUNT - YOU HAVE THEM RECEIVING 8 DISPLAYS)									
162202	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY		1	
162204	0	332520	KEYSTONE TOBACCO CO	1 ALICE STREET	BINGHAMTON	NY		8	
162206	162235	243850	GIL MERRILL ENT, INC	55 CENTRAL PLAZA	ILION	NY		1	
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA		1	
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA		1	
162209	162222	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA		1	
162209	162222	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA		1	
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA		1	
162209	162222	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO	MOUNT POCONO	PA		1	
162209	162221	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 6	TANNERSVILLE	PA		1	
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENT	MATAMORAS	PA		1	
1622 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 18 Displays							123	18	21

HIGH VOLUME OUTLETS**JUNE: DORAL CARTON INSERT/ PROMOTION #700269****INSERTS (ITEM #525152, PACKED 100/SKU) WILL BE SHIPPED TO RETAIL REPS 5/19/97.****USE INSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.****P.O.S. KITS AND DISPLAYS WILL BE SHIPPED TO STORES 5/21/97.****- One P.O.S. Kit will be shipped for each Display; and one to each store not receiving a Display, unless otherwise indicated.******NOTES: A limited allocation of 8-Case Permanent Displays (Item #527951) are available for this Display.****Indicate in the appropriate columns whether store should receive:****- 8-Case Permanent Display (#527951); - Generic 90 Ctn Display (Item #458131); - Or, NO Display should be shipped.****(Requested Number of Allocations of Display #527951 per Division must be utilized)**

SR TERR	RR TERR	SIS #	FULL NAME	ADDRESS	CITY	STATE	#Inserts (525152 @ 100/SKU) to R/Rep	No. of 8-Case Promo. Displays (#527951) P.O.S. Kit (#530183)	No. of 90-Ctn. Temp. Display (#458131) P.O.S. Kit (#525155)	NO DISPLAY ✓ (Store will receive P.O.S. Kit #525155)
162601	62625	765525	FRONTIER BEVERAGE	12' GRANT ST	BUFFALO	NY	2			
162601	62626	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY	3			
162601	62626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	3			
162601	62626	349 96	JAY'S	5446 WALMORE RD	LEWISTON	NY	3			
162601	62626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	3			
162602	62622	197949	JAN'S TOBACCO SHOP	363 BLOOMINGDALE RD	BASOM	NY	3			
162602	62622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	3			
162602	62622	598 16	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY	3			
162603	62225	397797	BELL'S #2 30/F	12' N CENTER ST	PERRY	NY	2			
162606	62225	349605	SENECA ONE STOP #070	5402 W SHORE RD	CUBA	NY	3			
162606	62225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY	3			
162606	62623	035972	SENECA ONE STOP #010	BROAD ST.	SALAMANCA	NY	5			
162606	62623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	3			
162606	62623	52 674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	3			
162606	62623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	3			
162606	62623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE RD	IRVING	NY	3			
162606	62623	440 87	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY	3			
162606	62623	263886	DARREN'S BEARCLAW	11048 S.WESTERN BLVD	IRVING	NY	2			
162606	62623	422357	WOLF'S RUN	RT. 438	IRVING	NY	2			
162606	62623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	3			
162606	62623	502516	IROQUOIS SMOKE SHOP	144' 1 FOUR MILE LEVE	GOWANDA	NY	2			
162606	62628	634478	SENECA ONE STOP #050	RTS. 5 & 20	IRVING	NY	2			
162606	62628	480762	BEARCLAW TRADING PST	RT. 280	STEAMBURG	NY	2			
162606	62628	368567	KEN'S SMOKESHOP	200' ROUTE 219	LIMESTONE	NY	3			
162606	62628	675068	RICHARDS SMOKESHOP	W.PER.METER ROAD	STEAMBURG	NY	3			
162606	62628	328435	OJ'S SMOKESHOP	W.PER.METER ROAD	STEAMBURG	NY	3			
162606	62628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY	3			
162606	62628	665431	ANTONE'S II	CENTER & BROAD ST	SALAMANCA	NY	3			
1626 REQUESTED ALLOCATION OF 8-CTN DISPLAY #527951: 26 Displays							90	0	0	

JUNE DOUGLASS CARTON ONSET

	<u>SIS</u>	<u>8 CASE DISPLAY</u>	<u>ONSETS</u>
49 EXPRESS	601185	1	3
ARROWHEAD	742675	1	3
NATIVE PRIDE	687893	1	3
BIG INDIAN	733079	1	3
JONES SMOKESTOP	269621	1	3
COWSLANG SMOKE - GAR	675069	1	3
JWS III	737880	1	3
MULES	79091	1	3